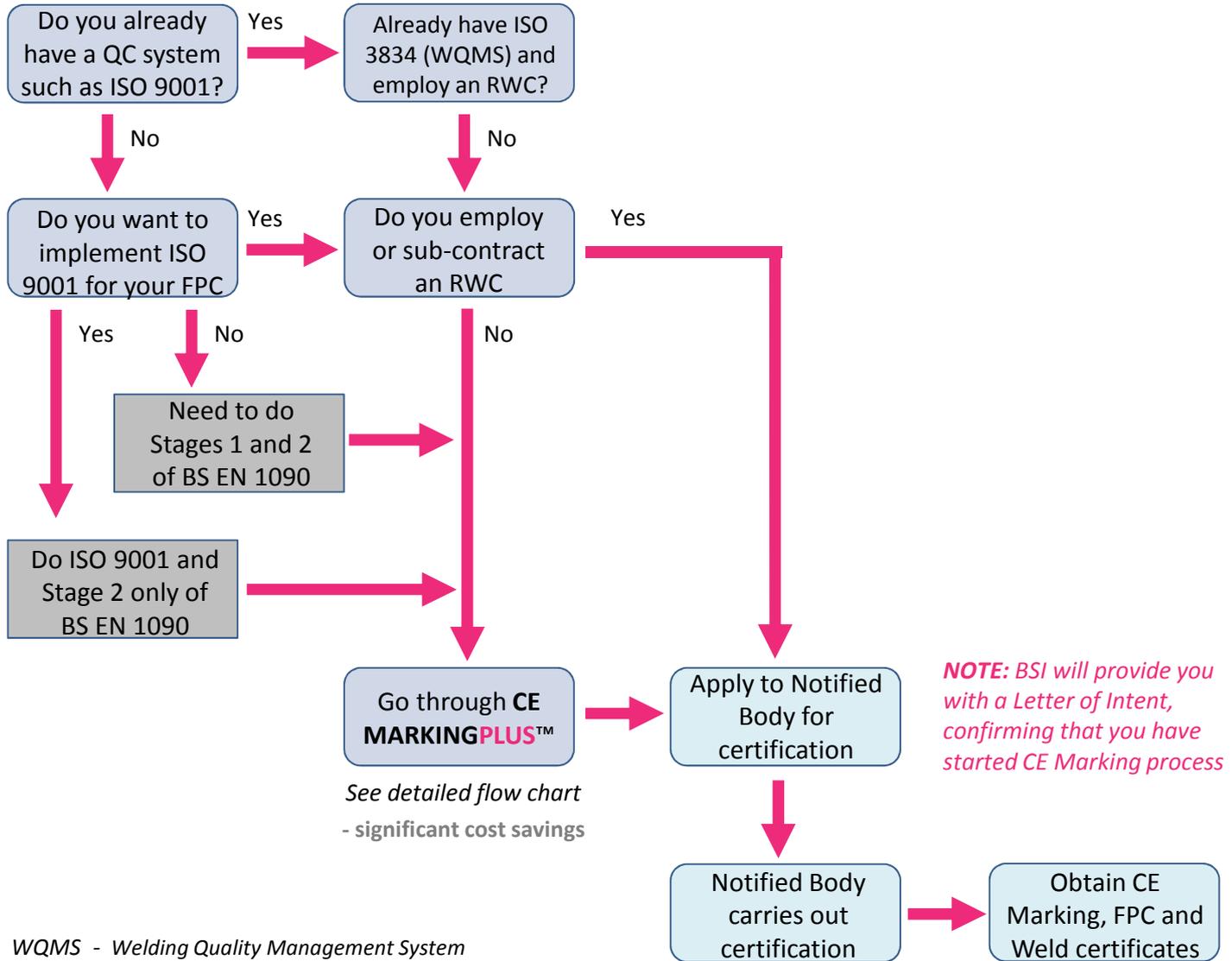


1. CE Marking - What do you have to do?



See detailed flow chart - significant cost savings

- WQMS - Welding Quality Management System
- RWC - Responsible Welding Coordinator
- FPC - Factory Production Control

2. What is the CE MARKING PLUSTM process?



Client needs the following to URGENTLY achieve CE Marking:

- ISO 9001
- Factory Production Control (FPC)
- Welding Certificate and WQMS
- Declaration of Performance
- Ambitious to grow (>20%)
- Needs new business to get better ROI in CE Marking

Explain benefits of CE Marking PLUSTM through GA

Explain BS EN 1090. Introduce CE Marking PLUSTM

Explain ISO 3834 requirements. Free information event

Client agrees to CE Marking PLUSTM
Refer this to GA for checking eligibility and sign-up to Growth Accelerator

Typically 2-4 weeks

Explain benefits of Growth Accelerator (GA)

Discuss their Growth needs – for CE Marking PLUSTM

Discuss their ISO needs and provide CE Marking PLUSTM proposal

Establish Welding training and certification requirements

GA Contract sign and invoice client. Client pays.

MfG provides CE Marking PLUSTM quotation

Arrange audit quote from BSI. BSI to schedule audit dates

Provide quote to MfG to include in overall quote to client.

Agree Scope of Support (SoS). Client sign-off.

Undertake Growth Coaching

Typically 3-4 days

Sign-off CE Marking training by GA and client

Undertake EN 1090 Training and Certification

Establish welding procedures, testing and integrate with Welding QMS

50% subsidy for CE Marking training from GA

Appoint Responsible Welding Coordinator

QMS – Quality Management System